

Show Me The Money: The Business Side of Sports Chiropractic

1 hour presented by Dr. Alan Sokoloff

Doctors of Chiropractic spend hours and days trying to get involved in sports medicine at many different levels. Once they make it “in,” they need a clear understanding of procedures, regulations, billing, and coding guidelines to ensure they are compensated. We will discuss Sweet 16 of getting involved and staying involved in sports chiropractic and look at different means of compensation at every level in sports.

Learning Objectives:

- Review reimbursement in sports chiropractic
- Understanding requests for procurement
- Discuss procedures to avoid costly billing and collection errors

Hour 1:

- Reimbursement Options / Explanation
- Review Pros and Cons of Payment in Kind
- Discuss Contracts
- Understanding Requests for Procurement
- Being Prepared: What You Will Need to Bill
- Understanding Travel to Treat