**Title:** Balance at the Front Desk

Instructors: Ms. Kristi Hudson

**Total Hours:** 2 hours

**Topic:** Office Policies and Procedures, CA Course

**Description:** According to a study released in June 2018, increases in cost-sharing payments continue to outpace wage growth - making your job at the front desk more difficult. Balancing the needs of your patients and practice can be difficult when it comes to discussing the patient's financial responsibility.

## **Course Objectives:**

- The rules and regulations the determine what you can and can't do when it comes to billing and collecting from your patients.
- How to establish payment options that satisfy the doctor and the patient.
- How to successfully discuss patient financials that will make everyone happy.

## Hour 1:

- Identify the most common rules and regulations that chiropractic offices violate.
- Review healthcare fraud and abuse crackdowns by regulatory bodies from the board of examiners to the office of inspector general.
- Discuss case studies and real-life examples to illustrate the importance of addressing improper discounting and flawed financial and collection policies.

## Hour 2:

- Evaluate steps to minimize audit risks.
- Review the patient experience.

## Instructor Methodology

Lecture: The instructor will deliver content through informative lectures, providing background information, statistics, and case examples.

Visual Aid: Slides will be used to visually reinforce key points, provide data, and showcase examples.

Interactive Discussion: Participants will be encouraged to engage in discussions, share experiences, and ask questions to deepen their understanding of the topic.