

Title:

**Getting Paid the Right Way – Discounts and more**

Presenter Name:

Evan Gwilliam, DC MBA QCC CPC CCPC CPMA CPCO AAPC Fellow

Total Hours:

2

Course Topic:

Compliance, fees

Course Description:

Today more than ever, patients are having to shoulder more and more of the costs for chiropractic care. Because of this, many providers are looking for creative ways to offset this increased out-of-pocket expense. One way to accomplish this is by discounting the patient portion due, but is this legal? In this presentation, certified medical coder, auditor, and compliance officer, Evan Gwilliam DC CPC CPMA CPCO reviews the types of safe discounts that providers can offer to their patients and shows you how you can evaluate your current fee schedule to make sure it will stand up to scrutiny.

3 objectives:

- Identify compliant types of discounts
- Come up with a compliant way to evaluate your fees
- Be able to use ABN form correctly

Hour-by-hour outline:

- Hour 1: Identify the types of discounts that are okay
- Hour 2: Evaluate your fees compliantly and use the ABN the right way